

PERSONALITY ASSESSMENT

Instructions: Your focus in taking this survey is to select your instinctive behavior and not what you perceive is the best response. There are no right or wrong answers.

How to respond: Rank each horizontal row of words on a scale of 4,3,2,1 with 4 being the word that best describes you and 1 being the least like you. Use all rankings in each line only once. Below is an example:

② Dominant ① Influencing ④ Steadiness ③ Conscientious

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ Forceful	_____ Lively	_____ Modest	_____ Tactful
_____ Aggressive	_____ Emotional	_____ Accommodating	_____ Consistent
_____ Direct	_____ Animated	_____ Agreeable	_____ Accurate
_____ Tough	_____ People-oriented	_____ Gentle	_____ Perfectionist
_____ Daring	_____ Impulsive	_____ Kind	_____ Cautious
_____ Competitive	_____ Expressive	_____ Supportive	_____ Precise
_____ Risk taker	_____ Talkative	_____ Relaxed	_____ Factual
_____ Argumentative	_____ Fun-loving	_____ Patient	_____ Logical
_____ Bold	_____ Spontaneous	_____ Stable	_____ Organized
_____ Take charge	_____ Optimistic	_____ Peaceful	_____ Conscientious
_____ Candid	_____ Cheerful	_____ Loyal	_____ Serious
_____ Independent	_____ Enthusiastic	_____ Good listener	_____ High standards
_____ Total	_____ Total	_____ Total	_____ Total

Note: If your four totals do not add up to 120, you did not complete the survey correctly or you made a mistake in adding up the totals. Recheck your work.

TALLYING YOUR SCORE

- If you have not added your scores on each of the vertical columns, please do so now. Then, in the large square above the first column, write the letter "D". Above the second column, write "I"; above the third column, write "S"; and above the fourth column, write "C". Transfer each of the DISC totals from the bottom of the survey to the boxes below.

D	I	S	C

- Using these totals, plot your D-I-S-C dimensions on the graph shown here, and then connect the four points. This will become your own personal DISC profile.

DISC PROFILE

